



About Eric Horner

Eric Horner is a veteran development leader with experience building fundraising campaigns in higher education, community advocacy and health care. In 2011, Eric founded the consulting firm, Echo Fundraising, to help foundations, family offices and nonprofit organizations improve their philanthropic impact by utilizing best practices and services previously available to only large institutions.

Eric recently served as the Chief Philanthropic Officer for Feeding America's southern Colorado region, raising over \$8M for the 31 counties south of Denver from government grants, corporate sponsors, and individual donors. He was the inaugural Assistant Dean of Advancement for Research and Innovation at University of Colorado Boulder in 2019 where he developed a \$3.5M philanthropic revenue portfolio in support of twelve research institutes and the commercialization startup community. Eric also directed the University of Colorado's case for supporting climate action, including building a partnership with the United Nations Human Rights for the *Right Here Right Now Global Climate Summit* in 2022 and launching the campus-wide Mission Zero fund to empower students and faculty in sustainability innovations.

Prior to Colorado, Eric served as CEO and VP Philanthropy for the Depression and Bipolar Support Alliance national headquarters in Chicago, where he increased revenue by 30% from major gifts, foundations and corporate partners and led a coalition of 250 chapters. From 2012-2015, Eric led three record-setting reunion campaigns over \$50M at his alma mater, Northwestern University, managing the development team, and creating NU's first social media channels. He also led operations at the University of Chicago and at the Rehabilitation Institute of Chicago, preparing boards for successful capital campaigns, inventing the \$1M SkyRise stair-climb event up the Willis Tower, and ArtFutura fundraiser for art therapy in association with the Art Institute of Chicago.

Eric began his career as a diaconal minister for the ELCA Lutheran Church, specializing in education and social service ministries to the community. He holds both a bachelor's degree from Northwestern University and master's degree from the Lutheran School of Theology at Chicago. Eric lives in Louisville, Colorado with his wife, Susan, and daughter, Charlotte.

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